

# Representative Strategic Transaction Advisory Engagements

## - Jan S. Wolpert

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- Small, Connecticut-HQ, public company (several transaction initiatives – HIV and HCV) \*\*
- Standalone California affiliate of mid-sized Japan-HQ public company (Metabolic disease/Diabetes) \*\*
- Virtual, Canada-HQ, public company (IBD) \*\*
- Large, Japan-HQ, public company (several transaction initiatives – Urology) \*
- Pre-IPO, Cambridge, MA-HQ company (Cancer research) \*
- Large, India-HQ, public company (Metabolic Disease/Diabetes) \*\*
- Pre-IPO, San Diego, CA-HQ company (Pain) \*
- Virtual, Mid-West USA-HQ, Academic spin-out company (Acute Ischemia/Reperfusion – AMI and Stroke) \*\*
- Mid-size, South San Francisco-HQ, cell therapy company (Cancer – cell therapy)
- Pre-IPO, Connecticut-HQ company (since acquired by large drug company) (Cancer research) \*\*
- Small, Canada-HQ, public company (Metabolic Disease/Diabetes) \*\*
- Large, Japan-HQ, public company (Cancer) \*\*
- Virtual, Mid-West USA-HQ, privately held (Cancer) \*\*
- Pre-IPO, Berlin, Germany-HQ company (Autoimmune Disorders) \*
- Small, New Jersey-HQ, public company (several transaction initiatives – Cancer) \*\*/
- Major New York City-HQ private equity firm (several M&A transaction initiatives – Pharmaceutical Services) \*
- Pre/Post-IPO, Boston area-HQ company (several transaction initiatives – Cancer and Immunology/CNS) \*\* #
- Pre-IPO, Pittsburgh, PA-HQ company (ALS) \*
- Pre-IPO, Cambridge, MA-HQ company (Neurodegenerative disorders – including PD, AD, ALS, other movement pathologies) \*\*
- Virtual, Mid-West USA-HQ, Academic spin-out company (Diagnostics Medical Technology) \*\*
- Pre-IPO, China-HQ company (Specialty Pharma Products – China platform) \*\*
- Large, Japan-HQ, private/public company (several transaction initiatives – CNS/Psychiatric disorders and Cancer) \*
- Pre-IPO, Taipei, Taiwan-HQ company (Infectious Disease) \*
- Pre-IPO, Copenhagen, DK-HQ company (Cancer – cell therapy)
- Pre-IPO, San Diego, CA-HQ company (Acute Allergic treatment) \*
- Pre-IPO, Gaithersburg, MD-HQ company (HIV Vaccines) \*\*
- Pre/Post-IPO, San Diego, CA-HQ company (Neurology – Migraine treatment) \*

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(\*) Closed, Announced Transaction(s)

(\*\*) Term Sheets Reviewed or Specific Transaction Discussions w/ Third Parties